

HomeGlobal.com is a website that helps you develop a career in direct sales.

We are looking for dynamic and creative people, whom we will provide with a series of online training sessions which will help them achieve their goals.

We value commitment and sales skills. We provide top quality services tailored to the needs of our customers, with a network of remote employees who work flexible hours without leaving home.

Work for us, earn a lot of money and develop your professional qualifications.



Sales and Customer Service Specialist with Italian

Job description

- contacting individual clients by phone and actively selling them company's products;
- developing sales strategies and creating a model for upselling products;
- determining individual needs of a client;
- working with our internal system, applications, and databases;
- creating a positive image for the organization and caring for positive business relations.

Requirements

- **fluency in Italian – a necessary condition;**
- experience in a position related to customer service or sales is always appreciated;
- highly-developed communication, interpersonal and negotiation skills;
- excellent organisational skills;
- independence and ambition to reach targets;
- motivation and a commitment to one's duties;

Offer

- the opportunity to work from Warsaw, saving the time you would spend commuting to the office;
- flexible hours of work which may be adjusted to your needs, high independence;
- a set of perks (Multisport card, private medical services at Medcover);
- two-component remuneration (base remuneration + commissions);
- a dedicated coordinator to supervise while you learn the ropes;
- training under the supervision of experienced professionals;
- advanced equipment necessary to perform the appointed tasks;
- the opportunity to communicate on a regular basis in a language you know well

Kontakt:

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